



मनाइको द्वित्वाह गाउँचानिका नदा नं १ सद हुक्तचेकारे हिं सङ्गक सुनोको काहं नगरी गाविक्यो पगाउ उसी विदेशी कांट्रच । बदक वाज्यानने मनाइनाई मोदेवीर कागर्ग विस्त्रांनित शर्पांत सहकार्य उनीहरू हिंदुर बाह्य चएका हुन् ।

चाडपर्वमा चोरी सिकारी हुनसक्ने भन्दै निकुञ्जमा सुरक्षा कडाइ

चितवन । चितवन राष्ट्रिय निकृत्वने चारानेका समयमा चौरीमिकसी रुतकने सन्ते पुरक्ता जवस्थामा कराष्ट्र गरेको छ । निकृत्वने चाराचेमा विशेव सुरक्षा जवस्था

रवैनिषयीय नै निकुन्तने सुरक्षामा कवाई परेको हो। तिहार, घटनस्त्र परेको नगमा परेको हो। तिहार, घटनस्त्र परेको नगमा धनेत सुरक्षामा कराइ गरिने निक्त्यक प्रमुख सरक्षण वश्चित्त दिलकातुर पूर्वी पुनसे नटाए। निक्क्यमा हुँगा सरक्षिको संस्था वप

परिएको ቘ । तत्कास परिपासम हुनका सामि विशेष टीनी तवारी वयस्थामा राष्ट्रिएको उनने

निकुन्तको ६७ वटा सुरक्षा योप्टमा नेएकी सेना, निकुन्त कर्मण्यारी राजा अन्य स्थानिक स्था आसोपामो परी विद्यामा जाने परी व्यवस्था

भिलाइएको छ।' निकुन्धमा पैदन, सादकल, बीप, ठारी, बुंगननमावत निवस्ति गस्ती गुर्ने ग्रहरूसः। बसका बतिरिक्त रात विसादने गरी संवैदनशीन

वर्गक बतारक रात व्यवस्था में स्ववस्थान प्रतिमा गस्ती गर्ने मिएको छ । मक्सा एन्बुल गाम स्टिए खेणालग परिएको छ। निकुञ्जीवन सनिवको चालगाल हेरैं हुने स्रजीना नुकाएर न्यानग राको गरिएको छ। वो स्पाद्व बनामरा हो । सलस

अदालतको आदेशपछि पोखराका पर्यटन व्यवसायी उत्साहित

लेकसाइड अब चौबीसै घण्टा खुला

पीकरा । पर्वतकीय शहर पीक्षरास्थित वेकसहतका वेकसहतका व्यवसायी राज्य अवस्तरत पोचराको मादेशलीक उत्साहित बएका सन् । बुवबार उच्च अकासत पीकराने पर्वटकीय पोखराको मुख्य नेकमाइट चीनीमै नगरी नेकगाइट षण्टा बोज्न बावेश विपर्संपै वनीहरू बल्बाहित वएक हुन् । उच्च बदानत पोखराका कारममुद्धावन बुद्ध न्याकातील राजनप्रधान पहराष्ट्रको एकत इजनाशने नेकताहरूना नएका जापार जावसाय चीनीसे घण्टा बोल्न दिन विल्ला प्रशासन कार्यास्य कारकीलाई अन्तरिय

म्बापार, ध्वदसाव गर्न रोक नवगाजन माधवहित स्थानीक देवीक्नारी चरासके विच्छी रिट विवेदनज्ञपर भएको च्छावपीहर न्याबाबीश बहुताईले बस्तो कावेश विएका हुन् । वादेशमा 'कानून वमोविय खापार व्यवसाय गर्न

पासरामा सन्तरराष्ट्रिय पिमानसम्ब धनेसी वहाँको पुर्वाधार मिकासमाई पर्यहन वनाविक व्याप्तर व्यवसाय गर्न रोक्ने, रोक्त वकावने कार्य नगर्न् नगरावत् वर्षाम्यको सः । पौक्षरा पर्यटन भरिषद्का कावस्य पोक्षनारावण वेष्ठने लागो क्षेत्रमाई प्राथमिकतामा राधेर जामस्यक मुस्सामीहत प्रमेटनमेरी बाह्यसम्बद्धाः वाणि राज्यमे सहबीकरण गर्नुपर्नेमा समबदेशि पर्यटन व्यवसारीले उक्षपुळी मामाजको सम्मोधन वएको प्रतिकिख दिए । 'हामीने वनने बोब दिए।



पोक्करा पर्यटन परिषद्का बान्यवा पोमनारायण श्रेक्त हामो समयदेखि पर्यटन व्यवसावीले उठाएको आवाजको सम्बोधन भएको प्रतिक्रिया दिए।

> रेष्ट्ररा एव्ड बन्तरराध्य

प्सोस्थित्तन (रेकाम) पोसराका कार्यभारमः अध्यक्त विश्वपत्तान पीटेसमें उच्च बवामतको गावेश स्पन्तावी र पर्वटक्रमेगी करको बताए । 'यो नावेल स्वागतयोग्ब ह्य, सेकसाइडमा वाउने पर्वटक क्ष्म तकसाउडमा वाजा पन्टक बागण्यने मुम्ने तमा मनोरञ्जन सिन चातन्त्रत्, बसविध उनीहरूलाई नाधा पुगेको विद्यो, उनसे पने । बरानतको बादेशनाई प्रभावकारी रूपमा कार्यान्वयन परेर पोसरामाई डरक्ट पर्वटकीय गन्दान्वको

बरकारने चाडो र पापविकता देनुपर्ने बध्यव पीबेशसे स्वाए।

वर्षमरी होटस संघ पोसराका बाजक मध्यम वृषेतीले जदासराको आवेशले क्साबीको मनीकम बढाएको नताएं। 'व्यवसायी वं होसिम मोनेर पर्यटन क्षेत्रमा नगानी गरेका स्त्रीं। तर राज्य पर्यटनमेशी बन्त नगरना जीविम बहिरहेको ब. यो बादेशमें दरबाह परिएकी ह्न, जनमें मने । बारेसपछि वामको सुन्दरतासँगै सेकसाइट बातपासका समीकारिक वात्तपाचका रात्रीकासिन दृश्यस्तित मनोरञ्जन निनवाट सप पोसरा जाउने पर्नटक वित्र्यत सुनु नधर्ने कामक सुमेदीको घनाइ छ ।

पर्यटन बहुवायायिक क्षेत्रवीन गोविएको हुनाले हरेक पक्षकाट पर्यटकको यह बता बड़ितको वातिष्यको साँचो हुने नयुकासे सम्बन्धित निकास विस्मेगार भएर को क्षेत्रको प्रवर्तन वर्गुपर्ने जनने नवाए। सृह प्रशासन बुबार कार्यको जनामा ठमेमा वरवारमार्थ, वेकसाइत्यक्ता पोश्वराको पर्वटकको बाबागमन बद्धी हुने क्षेत्रमा २४ वण्टा बजार खुणा रहने यरी बावध्यक बुरखाको प्रवास गरिने उस्तेष छ । राजक



Unilever Nepal Limited

Particulars	let Qtr. 3040-81	3st Qtr. 2019-90
ASSETS		
Non-Cerrent Ameris		
Property, plant and equipment	14,628	13,71
intanglise assets	74	221
Right of use Assets - Lease	2,288	2,77
Deferred tex exects	317	33
Yetal Hon-Corrent Assets	17,307	17,09
Current Accets		
Invertories	8,043	8,80
Trade and other receivables	14,842	14,86
investments in Flood Deposit	20,792	13,34
Prepayments	107	15
Cash and cash equivalents	18,360	8,00
Current The Americ		31
Total Current Agests	54,167	46,36
Tetal Aspets	71,450	63,45
SQUITY AND LIABILITIES		
Equity		
Share capital	9721	92
Retained carnings	48,214	29,00
Total Equity	48,135	39,92
Liebilities		
Non Current Linbilities		
Lease Liabilities	2,028	1,97
Provisions		21
Total Non-Corrent Linksliftins	2,028	2,180
Current Liabilities		
Trade and other payables	18,299	19,24
Leaso Liubilities	900	1,04
Provisions	1,368	1,05
Current Tex Liability	120	
Total Current Liabilities	20,296	21,34
Total Linbilities	22,325	23,52
Total Equity and Liabilities	71.459	62.45

Statement of Profit & Loss For the Quarter ended Ashwin 2080 (Unaudited)

	(NRs to Lakho	
Particular	Ist Qtr. 2000-81	1st Qtr. 2079-80
Revenue from operations	23,251	22,411
Other Income	279	409
TOTAL INCOME	23,530	22,620
EXPENSES		
Cost of materials consumed	10,588	13,365
Employee benefits expenses	1.521	1,378
Depreciation and amortisation expenses	671	1,164
Finance Cost	74	126
Other expenses	3,943	2,638
TOTAL EXPENSES	16,797	18,669
Profit before tax	6,733	4,151
Income Tax Expense	2,298	795
Profit from continuing operations	5,525	1,406
Net Profit for the Quarter	1,525	1,406

cus year's figures have been regrouped observer recovery

Amount IA:
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Unificer Nepal Lierbief face afficiated its purpose as,
we and respect of Nepal by making a real difference to every in any intends to do this by delving our brands and business to count "Security" and "Security" Manual." Manual.

पटक पटक प्रति प्रशासन, राज्य

संबन्त्रसाई वसवारे जानकारी गराजी वाएका थियो । वस्स

माग सम्बोधन अएको छ । यब

कार्यान्ययमको पर्वाप्तमा ध्री,

शेखरामा

a) Fewth Quarter Balance Sheet and Pél. Account Profit à Loss A/C for Let Quarter of 2000-81 and the corresponding Balance Sheet are attached. Data provided for the 1st Quarter is for period Shrawara to Ashwin dits year & for last year.

e been no material related party transactions, pecuniary transaction or relationship between Unilever Nepal Ltd. or the period ended on Ashvira 2060 that may have a potential conflict with the interests of the company at large.

- b) Earnings Per Shore, P/E Ratio, Net worth per share and ratio of liquidity.
- Earnings Par Share:
- For the Lrt Qtr. of Near of 2000-81 is Rs 600 (Rs 2,222 nonunifond) against Rs 370 (Rs 1,724 annualized of previous year same period.
- -P/E Rustler (Based on closing price at NEPSE as on Ashwin and and EPS for last 4 quarters)
 -Current Year (1st Qtr.) 16.20 & Previous Year (1st Qtr.) 10.51

- Net worth Per Share: Current Year (Let Qtr.) Rs. 5,337 & Provious Year (Let Qtr.) Rs. 4,337.
- Radio of liquidity: Current Year (and of 1st Qtr.) 2.67 against of 2.17 for end of 1st Qtr. of previous year
- a) While the company has registered a robust topline and bottom-line growth in the last financial year, the recent quarter performance is affected by consumption slowdown, liquidity issue and one-off profit windfall at the base. Company's revenue from operation for the current quarter is Rs. 2,325 million, marginal increase by 3.75% over the same period previous year. Growth supported largely by pricing as voloties dipped owing to consumption slowdown in premium categories.
- b) Net Profit for the current quarter is Rs. SS2 million, increased by 24% over previous corresponding quarter. The price coverage for material inflation and cost savings program yielded this result.
- During the period under reference no case has been filled either by the corporate body or against the corporate body in the na any Director/Promoter of the corporary.
- 4. Analysis of the share transaction of the corporate body:
- a) Dealing of our company's share is the prerogative of the Nepalese public. We however prefer to focus on company's performance, i.e.,
 on the top line & bottom-line growth of the company.
- b) Share transaction details as taken from the NEPSE Website for the last 90 days are mentioned below:

Total transaction days: 66 Days Transaction Nos.: 8.675 Shares

Problems & Challenges
The recent monetary policy exhibits cautious monetary mobilization through reduction in policy rate and deposit collection rate while maintaining stability through unchanged cash and statutory liquidity ratios. We expect a slight improvement in the ongoing liquidity rotation from the property of the inflation softening termining quarters, however, the uncertainty remains with the reduction is consistent spending, material inflation. With the inflation softening in few commodities, our focus has been to pass on the benefit to the consumer and regain volume growth, We will strive to interreption growth with higher spends in Brend Maintering Investments to ensure upcoming quarters to deliver 4G growth, growth that is consistent, competitive, proficially, and responding to the property of the property

The company believes in the highest standards of corporate behavior which are laid out through a written Code of business principles for transparency & all statutory/fegal compliance by the company, its redistribution stockest, suppliers, transporters, contractors, and other business partners with whom the company associates through its operations. The management has achieved good governance and responsible management practices which are benchmarked to the best managed global companies.

I take full responsibility of the facts, data and information which have been mentioned in the report full today and submitted with the report. I declare that as per my knowledge all the details and information of this report are resultantly, and full and two pid not hine any tension, profession, which have reported by the ingression to take their condustry.

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Unilever Nepal Limited Statement of Financial Position As at 30th Ashwin 2080 (Unaudited)

(NPR in Lakhs)

	(NPR in Lakhs)	
Particulars	1st Qtr. 2080-81	1st Qtr. 2079-80
ASSETS		
Non-Current Assets		
	17.700	10.711
Property, plant and equipment Intangible assets	14,628	13,711
Right of use Assets -Lease	74	276 2,772
Deferred tax assets	2,288 317	332
Belefied tax assets	317	332
Total Non-Current Assets	17,307	17,091
Current Assets		,
Inventories	8,043	8,809
Trade and other receivables	14,842	14,863
Investments in Fixed Deposit	20,792	13,340
Prepayments	107	152
Cash and cash equivalents	10,368	8,886
Current Tax Assets	-	311
Total Current Assets	54,152	46,361
Total Assets	71,459	/2 /E1
EQUITY AND LIABILITIES	71,437	63,451
Equity		
Share capital	921	921
Retained earnings	48,214	39,007
Total Equity	49,135	39,928
Liabilities		07,7.20
Non Current Liabilities		
Lease Liabilities	2,028	1,972
Provisions	2	211
Total Non Current Liabilities	2,028	2,183
Current Liabilities	2,020	2,100
Trade and other payables	18,299	19,241
Lease Liabilities	500	1,049
Provisions	1,369	1,050
Current Tax Liability	128	1,500
Total Current Liabilities	20,296	21,340
Total Liabilities	22,325	22 52/
ו טומי בומטונונוכס	22,325	23,524
Total Equity and Liabilities	71,459	63,451

Previous year's figures have been regrouped whenever necessary.

Unilever Nepal Limited Statement of Profit & Loss For the Quarter ended Ashwin 2080 (Unaudited)

(NRs In Lakhs)

Particular	1st Q tr. 2080-81	1st Qtr. 2079-80
Revenue from operations	23,251	22,411
Other income	279	409
TOTAL INCOME	23,530	22,820
EXPENSES		
Cost of materials consumed	10,588	13,365
Employee benefits expenses	1,521	1,378
Depreciation and amortisation expenses	671	1,164
Finance Cost	74	126
Other expenses	3,943	2,636
TOTAL EXPENSES	16,797	18,669
Profit before tax	6,733	4,151
Income Tax Expense	1,208	745
Profit from continuing operations	5,525	3,406
Net Profit for the Quarter	5,525	3,406

Notes:

1. Previous year's figures have been regrouped whenever necessary,

Amlan Mukherjee (Managing Director)

Annexure 14: [Related with Rule 26 (1)]

Unilever Nepal Limited has articulated its purpose as,

"To earn the love and respect of Nepal by making a real difference to every Nepali."

The company intends to do this by driving our brands and business to create a

"Swastha" and "Saksham" Nepal.

1. Financial Statements

a) Fourth Quarter Balance Sheet and P&L Account

Profit & Loss A/C for 1st Quarter of 2080-81 and the corresponding Balance Sheet are attached. Data provided for the 1st Quarter is for period Shrawan to Ashwin this year & for last year.

There have been no material related party transactions, pecuniary transaction or relationship between Unilever Nepal Ltd. and its Directors for the period ended on Ashwin 2080 that may have a potential conflict with the interests of the company at large.

b) Earnings Per Share, P/E Ratio, Net worth per share and ratio of liquidity.

- Earnings Per Share:

- -For the 1st Qtr. of Year of 2080-81 is Rs 600 (Rs 2,222 annualized) against Rs 370 (Rs 1,724 annualized of previous year same period.
- **P/E Ratio**: (Based on closing price at NEPSE as on Ashwin end and EPS for last 4 quarters)
- -Current Year (1st Qtr.) 16.20 & Previous Year (1st Qtr.) 10.51

Net worth Per Share:

- Current Year (1st Qtr.) Rs. 5,337 & Previous Year (1st Qtr.) Rs. 4,337.

-Ratio of liquidity:

- Current Year (end of 1st Qtr.) 2.67 against of 2.17 for end of 1st Qtr. of previous year.

2. Analysis of Management

a) While the company has registered a robust topline and bottom-line growth in the last financial year, the recent quarter performance is affected by consumption slowdown, liquidity issue and one-off profit windfall at the base.

- b) Company's revenue from operation for the current quarter is Rs. 2,325 million, marginal increase by 3.75% over the same period previous year. Growth supported largely by pricing as volumes dipped owing to consumption slowdown in premium categories.
- b) Net Profit for the current quarter is Rs. 552 million, increased by 24% over previous corresponding quarter. The price coverage for material inflation and cost savings program yielded this result.
- 3. During the period under reference no case has been filed either by the corporate body or against the corporate body in the name of any Director/Promoter of the company.

4. Analysis of the share transaction of the corporate body:

- a) Dealing of our company's share is the prerogative of the Nepalese public. We however prefer to focus on company's performance, i.e., on the top line & bottom-line growth of the company.
- b) Share transaction details as taken from the NEPSE Website for the last 90 days are mentioned below:

Maximum Price: Rs 39,930 Minimum Price: Rs 32,338 Closing Price: Rs 36,000

Total transaction days: 66 Days Transaction Nos.: 8,675 Shares

5. Problems & Challenges

The recent monetary policy exhibits cautious monetary mobilization through reduction in policy rate and deposit collection rate while maintaining stability through unchanged cash and statutory liquidity ratios. We expect a slight improvement in the ongoing liquidity crisis in upcoming quarters, however, the uncertainty remains with the reduction in consumer spending, material inflation. With the inflation softening in few commodities, our focus has been to pass on the benefit to the consumer and regain volume growth. We will strive to strengthen growth with higher spends in Brand Marketing investments to ensure upcoming quarters to deliver 4G growth, growth that is consistent, competitive, profitable, and responsible.

6. The company believes in the highest standards of corporate behavior which are laid out through a written Code of business principles for transparency & all statutory/legal compliance by the company, its redistribution stockiest, suppliers, transporters, contractors, and other business partners with whom the company associates through its operations. The management has achieved good governance and responsible management practices which are benchmarked to the best managed global companies.

I take full responsibility of the facts, data and information which have been mentioned in the report till today and submitted with the report. I declare that as per my knowledge all the details and information of this report are true, factual, and full and we did not hide any details, notice, information which are required by the investors to take their decision.

On behalf of Unilever Nepal Limited

Amlan Mukherjee Managing Director